



ITWAY GROUP
CONSOLIDATED STATEMENTS
AS OF DECEMBER, 31 2019

CONSOLIDATED INCOME STATEMENT

<i>Thousand of Euro</i>	<i>Fiscal year as of</i>	
	<i>31 Dec 2019</i>	<i>31 Dec 2018</i>
	<i>Net amount Itway Group</i>	<i>Net amount Itway Group</i>
Revenues from sales	31,219	28,941
Other operating revenues	4,125	4,115
Products	(26,925)	(24,811)
Costs of services	(2,269)	(2,656)
Costs of personnel	(2,260)	(2,360)
Other operating expenses	(532)	(1,600)
EBITDA	3,358	1,629
Depreciations and amortisations	(639)	(416)
EBIT	2,719	1,213
Financial proceeds	22	94
Financial charges	(309)	(385)
Profit before taxes	2,432	922
Taxes	(395)	(567)
Result for the period	2,037	355
Attributable to:		
Sharedholders of parent company	2,041	520
Minorities	(4)	(165)
Result per share		
<u>From operations:</u>		
Basic	0.29	0.05
Diluted	0.29	0.05

COMPREHENSIVE CONSOLIDATED INCOME STATEMENT

<i>Euro migliaia</i>	<i>Fiscal year as of</i>	
	<i>31 Dec 2018</i>	<i>31 Dec 2017</i>
	<i>Net amount Itway Group</i>	<i>Net amount Itway Group</i>
Net result	2,037	355
Components that can be reclassified to the income statement:		
Profit/(Losses) from the conversion of the balance sheet of foreign subsidiaries	(265)	(778)
Components that cannot be reclassified to the income statement:		
Actuarial gain (losses) on defined-benefit plans	-	22
Comprehensive result	1,772	(401)
Attributable to:		
Shareholders of parent company	1,776	(236)
Minorities	(4)	(165)

CONSOLIDATED FINANCIAL STATEMENT

<i>Thousand of Euro</i>	Fiscal year as of	
	31 Dec 19	31 Dec 18
ASSETS		
Net current assets		
Property, plans and machinery	991	3,719
Goodwill	1,852	1,853
Other intangible assets	2,319	1,894
Rights of use	2,801	-
Investments	1,765	3,141
Deferred tax assets	791	931
Non-current financial assets	2,098	2,098
Other non current assets	34	34
Total	12,651	13,670
Current assets		
Inventories	653	464
Account receivables - Trade	19,203	17,834
Other current assets	1,051	1,812
Cash on hand	608	951
Other financial credits	2,498	2,526
Current financial assets	1,210	1,268
Total	25,223	24,855
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Total assets	37,874	38,525
NET EQUITY AND LIABILITIES		
Share capital and other reserves		
Share capital and reserves	6,323	6,067
Net result of the period	2,041	520
Total Net Equity	8,364	6,587
Share capital and reserves of minorities	(357)	(352)
Total Group Net Equity	8,007	6,235
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Non current liabilities		
Severance indemnity	406	321
Provision for risks and charges	-	14
Deferred tax liabilities	516	785
Non current financial liabilities	1,785	1,862
Total	2,707	2,982
Current liabilities		
Financial current liabilities	7,985	9,247
Account payable – Trade	14,158	14,500
Tax payable	2,447	2,040
Other current liabilities	2,570	3,521
Total	27,160	29,308
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Total liabilities	29,867	32,290
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Total Net Equity and Liabilities	37,874	38,525

Consolidated statement of charges in equity

Thousand of Euro	Cumulated profit (loss)										
	Share capital	Own share reserve	Share premium reserve	Legal reserve	Voluntary reserve	Other reserve	Transaction reserve	Result for the period	Net equity of Group	Minority interests	Total Net Equity
Balance at January 1, 2018	3,953	(1,386)	17,584	485	4,792	(15,086)	(1,932)	(1,627)	6,783	(187)	6,596
Variation in own shares	-	40	-	-	-	-	-	-	40	-	40
Total operations with shareholders	-	40	-	-	-	-	-	-	40	-	40
Allocation of the result for the year	-	-	-	-	-	(1,627)	-	1,627	-	-	-
Result of the period	-	-	-	-	-	-	-	520	520	(165)	355
Other operations	-	-	-	-	-	-	-	-	-	-	-
<i>Other components of comprehensive results at 31 Dec 2018:</i>											
Gain/(Losses) on defined benefit plans	-	-	-	-	-	22	-	-	22	-	22
Overall result	-	-	-	-	-	-	(778)	-	(778)	-	(778)
Comprehensive result	-	-	-	-	-	22	(778)	520	(236)	(165)	(401)
Balance at December 31, 2018	3,953	(1,346)	17,584	485	4,792	(16,691)	(2,710)	520	6,587	(352)	6,235

Thousand of Euro	Cumulated profit (loss)										
	Share capital	Own share reserve	Share premium reserve	Legal reserve	Voluntary reserve	Other reserve	Transaction reserve	Result for the period	Net equity of Group	Minority interests	Total Net Equity
Balance at January 1, 2019	3,953	(1,346)	17,584	485	4,792	(16,691)	(2,710)	520	6,587	(352)	6,235
Variation in own shares	-	-	-	-	-	-	-	-	-	-	-
Total operations with shareholders	-	-	-	-	-	-	-	-	-	-	-
Allocation of the result for the year	-	-	-	-	-	520	-	(520)	-	-	-
Result of the period	-	-	-	-	-	-	-	2,041	2,041	(4)	2,037
Other operations	-	-	-	-	-	-	-	-	-	-	-
<i>Other components of comprehensive results at 31 Dec 2019:</i>											
Gain/(Losses) on defined benefit plans	-	-	-	-	-	-	-	-	-	-	-
Overall result	-	-	-	-	-	-	(265)	-	(265)	-	(265)
Comprehensive result	-	-	-	-	-	-	(265)	2,041	1,776	(4)	1,772
Balance at December 31, 2019	3,953	(1,346)	17,584	485	4,792	(16,171)	(2,975)	2,041	8,363	(356)	8,007

CONSOLIDATED STATEMENT OF CHARGES IN FINANCIAL POSITION

<i>Thousand of Euro</i>	Fiscal year as of	
	31 Dec 19	31 Dec 18
Results for the period "Net ampunt Itway Group"	2,037	355
<u>Adjustments of items not affecting liquidity:</u>		
Depeciations of tangible assets	168	210
Depeciations of intangible assets	326	206
Depeciations of intangible assets	99	-
Allowances for doubtful accounts	7	265
Provisions for severance indemnity, net of payments to social security bodies	60	69
Variation in non current assets/liabilitites	(141)	(35)
<u>Cash flow from operating activities, gross of the variation in working capital</u>	2,558	1,070
Payments of secerance indemnity	25	(114)
Variation in trade receivable and other current assets	(529)	725
Variation in inventories	(189)	607
Variation in trade payables and other current liabilities	(888)	1,009
<u>Cash flow from operations generated/(absorbed)by changes in NWC</u>	(1,581)	2,227
<u>Cash flow from operations (A)</u>	977	3,297
Additions in tangible assets (net of assets sold)	2,559	(21)
Rights of use	(2,900)	-
Variation in trade receivable and other current assets	(77)	(37)
Variation in trade payables and other current liabilities	625	(1,571)
<u>Cash flow from investing activities (B)</u>	207	(1,629)
Variation of onw shares	-	40
<u>Cash flow from financial activities (C)</u>	-	40
Net impact of the variation in translation of non euro exchange rates of cash on hand	(265)	(778)
<u>Cash flow from asset sold (D)</u>	-	-
<u>Increase/(Decrease)cash available and cash equivalentents (A+B+C+D)</u>	919	930
Short term Net Financial Position at the beginning of the period	(8,297)	(9,227)
Short term Net Financial Position at the end of the period	(7,377)	(8,297)

**SEPARATED STATEMENTS OF ITWAY S.P.A.
AS OF DECEMBER, 31 2019**

SEPARATED INCOME STATEMENT

Euro	Fiscal year as of	
	31 Dec 2019	31 Dec 2018
Revenues from sales	358,945	1,161,160
<i>of which to Group companies</i>	127,263	403,127
Other operating revenues	3,428,874	3,863,137
<i>of which to Group companies</i>	279,300	480,999
Products	(117,653)	(1,156,150)
Costs of services	(1,707,805)	(1,976,719)
<i>of which to Group companies</i>	(80,000)	(84,453)
Costs of personnel	(410,060)	(435,698)
Other operating expenses	(299,848)	(330,869)
<i>of which to Group companies</i>	(59,622)	(59,622)
EBITDA	1,252,453	1,124,861
Depreciations and amortisations	(501,472)	(254,058)
EBIT	750,981	870,803
Financial proceeds	17,168	87,702
<i>of which to Group companies</i>	407	18,021
Financial charges	(279,030)	(580,320)
Result of subsidiaries evaluated using the equity method	1,438,748	900,258
Adjustment of subsidiary company assets	-	(851,299)
Profit before taxes	1,927,867	427,144
Taxes	108,398	(255,170)
Result for the period	2,036,265	171,974

COMPREHENSIVE SEPARATED INCOME STATEMENT

<i>Euro</i>	31 Dec 2019	31 Dec 2018
Net result	2,036,265	171,974
Components that cannot be reclassified to the income statement:		
Actuarial gain (losses) on defined-benefit plans	-	2,954
Components that can be reclassified to the income statement:		
Profits/(Losses) comprehensive from evaluated using the equity method	(264,780)	(778,379)
Result of the period	1,771,485	(603,451)

SEPARATED FINANCIAL STATEMENT

<i>Euro</i>	31 Dec 19	31 Dec 18
ASSETS		
Net current assets		
Property, plans and machinery	76,253	2,786,088
Other intangible assets	1,284,307	1,307,400
Rights of use	2,778,132	-
Investments	7,874,403	8,275,733
Deferred tax assets	418,884	293,009
Non-current financial assets	7,002	7,002
Other non current assets	2,098,000	2,098,000
Total	14,536,981	14,767,232
Current assets		
Account receivables - Trade	5,964,122	5,816,444
Financial receivables from subsidiaries of a financial	9,731,454	8,610,261
Commercial receivables from subsidiaries of a financial	424,619	518,254
Other current assets	630,849	1,051,107
Other financial credits	2,498,398	2,525,818
Cash on hand	21,097	468,125
Total	19,270,539	18,990,009
Total assets	33,807,520	33,757,241
NET EQUITY AND LIABILITIES		
Share capital and other reserves		
Share capital	3,952,659	3,952,659
Own share reserve	(1,347,103)	(1,347,103)
Share premium reserve	17,583,874	17,583,874
Legal reserve	484,904	484,904
Retained earnings / (losses) reserve	(14,879,124)	(14,786,318)
Other reserves	2,036,265	171,974
Total Net Equity	7,831,475	6,059,990
Non current liabilities		
Severance indemnity	265,943	218,860
Provision for risks and charges	8,172,875	8,157,842
Non current financial liabilities	1,830,226	1,861,803
Total	10,269,044	10,238,505
Current liabilities		
Financial current liabilities	7,160,802	7,835,096
Account payable – Trade	5,263,538	4,748,469
Payables to subsidiaries	1,457,648	1,748,856
Tax payable	27,903	69,779
Other current liabilities	1,797,110	3,056,549
Total	15,707,001	17,458,746
Total liabilities	25,976,045	27,697,521
Total Net Equity and Liabilities	33,807,520	33,757,241

SEPARATED STATEMENT OF CHARGES IN EQUITY

Euro	Share capital	Own share reserve	Share premium reserve	Cumulated profit (loss)		Result of the period	Net equity
				Legal reserve	Retained earning/losses reserve		
Balance at January 1, 2018	3,952,659	(1,386,937)	17,583,874	484,904	(12,227,753)	(1,783,139)	6,623,608
Variations in own share	-	39.834	-	-	-	-	39.834
Total operations with shareholders	-	39.834	-	-	-	-	39.834
Allocation of the result for the year	-	-	-	-	(1,783,139)	1,783,139	-
Result of the period	-	-	-	-	-	171,974	171,974
<i>Other components of comprehensive results at 31 Dec 2018:</i>							
Total profits / (losses) deriving from the application of IAS 27	-	-	-	-	(778,379)	-	(778,379)
Gain/(Losses) on defined benefit plan:	-	-	-	-	2,954	-	2,954
Comprehensive result	-	-	-	-	(775,426)	171,974	(603,452)
Balance at December 31, 2018	3,952,659	(1,347,103)	17,583,874	484,904	(14,786,318)	171,974	6,059,990

Euro	Share capital	Own share reserve	Share premium reserve	Cumulated profit (loss)		Result of the period	Net equity
				Legal reserve	Retained earning/losses reserve		
Balance at January 1, 2019	3,952,659	(1,347,103)	17,583,874	484,904	(14,786,318)	171,974	6,059,990
Variations in own share	-	-	-	-	-	-	-
Total operations with shareholders	-	-	-	-	-	-	-
Allocation of the result for the year	-	-	-	-	171,974	(171,974)	-
Result of the period	-	-	-	-	-	2,036,265	2,036,265
<i>Other components of comprehensive results at 31 Dec 2019:</i>							
Total profits / (losses) deriving from the application of IAS 27	-	-	-	-	(264,780)	-	(264,780)
Gain/(Losses) on defined benefit plan:	-	-	-	-	-	-	-
Comprehensive result	-	-	-	-	(264,780)	2,036,265	1,771,485
Balance at December 31, 2019	3,952,659	(1,347,103)	17,583,874	484,904	(14,879,124)	2,036,265	7,831,475

SEPARATED STATEMENT OF CHARGES IN FINANCIAL POSITION

<i>Thousand of Euro</i>	Fiscal year as of 31 Dec 2019	Fiscal year as of 31 Dec 2018
Results for the period	1,928	427
<u>Adjustments of items not affecting liquidity:</u>		
Depeciations of tangible assets	128	143
Depeciations of intangible assets	226	111
Allowances for doubtful accounts	-	-
Provisions for severance indemnity, net of payments to social security bodies	21	28
Controlled results evaluated using the PN method	(1,439)	(900)
Devaluation of participation	45	852
<u>Cash flow from operating activities, gross of the variation in working capital</u>	909	661
Payments of secerance indemnity	11	(92)
Variation in trade receivable and other current assets	(148)	(663)
Variation in financial credits	(1,028)	1,341
Variation in inventories	-	-
Variation in trade payables and other current liabilities	557	2,917
Variation in account payable	224	(888)
<u>Cash flow from operations generated/(absorbed)by changes in NWC</u>	(384)	2,615
<u>Cash flow from operations (A)</u>	525	3,276
Change in non-current assets / liabilities to subsidiaries and others	(2,921)	(61)
Investments in tangible assets (net of disinvestments)	2,582	(1)
Change in financial receivables	27	(1,714)
Dividends collected	215	325
Investment in other intangible assets (net of disinvestments)	(203)	(1,193)
<u>Cash flow from investing activities (B)</u>	(299)	(2,644)
IAS 19	-	3
Variations in own shares	-	40
<u>Cash flow from financial activities (C)</u>	-	43
<u>Cash flow from asset sold (D)</u>	-	-
<u>Increase/(Decrease)cash available and cash equivalents (A+B+C+D)</u>	226	675
Short term Net Financial Position at the beginning of the period	(7,367)	(8,042)
Short term Net Financial Position at the end of the period	(7,140)	(7,367)